



Art Schulz
A Letter from the President

The 42nd Annual Convention of the Midstates Housemoving Association was held at the Regency Inn in Omaha, Nebraska on March 19th, 20th, and 21st, 2015.

The weather was excellent and there were some very good vendors available to answer questions and display equipment we use in our line of work.

Seminars:

Craig Littlefield with JSJS was kind enough to give us another demonstration (lesson) in how to rebuild a spring return crib jack. Thank you Craig!

Andrew Christianson with Rocket Apps gave a very informative talk on an application we can use strictly designed around and for the moving industry. From the first call, to looking at the job, deciding the equipment needed to safely and properly do the job, as well as seeing the customer has the proper information in choosing a qualified mover. For more info contact Andrew: www.rocketmover.com

Susan Lynch of One Call Concepts presented some of us with some eye opening information about being sure to make the one call before digging on our projects even as little as 4" depth. It's a free service and could save you several thousands of dollars in fines. We personally have had the customer making the call for us, but that is not legal.

Allen Hof & Matt Sundeen presented us with a very upbeat and fast moving seminar entitled Jobsite Safety and Risk Management. Through the seminar they bounced back and forth giving us information on safety from loading equipment in the yard, transporting to the jobsite and actual work to be done. Allen's hands on experience and Matt's insurance reports of job hazards remained engaging throughout the presentation. Matt also gave us some good pointers on documentation all throughout the course of the job. He also supplied some suggestions to educate possible customers in what a qualified mover should be able to present to the customer: Insurance, list of past customers, ect.



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I felt all of these presentations should have been recorded; I would have loved to share this information with my crew first hand. The key point I took away from this seminar was having good communication with your workers. Being able to explain what the job entails and working on the jobsite safely; exploiting the potential safety hazards: ice, oil spills, electrical or gas lines, to name a few. Amazing and excellent job Matt and Allen!

Women Shopping, the ladies went on a truly unique experience at a wine tasting shop. They purchased a wine credit card, which allowed them to sample various types and priced wines. They all seemed to be *very* happy when they got back, so I assume it was enjoyable!

Matt Sundeen reports we do not have to wait until the last minute to enter jobs in the awards. You can email them, with pictures, to: msundeen@maguireagency.com Matt will keep a running record of them. Each job could be entered in several categories; it will be at your discretion where you would like them entered. Be sure to give all pertinent information: Length, width, height, distance moved, square feet, ect.

The 2016 conference will be held March 17th, 18th, and 19th at South Sioux City, Nebraska at the Marina Inn. More information will be provided as the dates come closer. Be sure to turn in all scholarships to Leon Ball or Sue Marrow.

2015 Midstates Association Committee Members

Art Schulz	641-590-2005	President
Leon Ball	785-527-3200	Vice President
Sue Morrow	402-632-4555	Secretary Treasurer
Justin Otting	403-632-4555	Board Member, 3 rd of 3-Year Term
Matt Sundeen	651-635-2750	Board Member, 2 nd of 3-Year Term
Neil Anderson	320-290-5571	Board Member, 1 st of 3-Year Term